



www.reidownpayment.org

DESCRIPTION	 The REI Gift100 Conventional Loan Program provides first mortgage financing and down payment/closing cost assistance to eligible mortgagors. The down payment/closing cost assistance is in the form of a gift to the borrower. The program is created to fulfill REI's mission to provide housing opportunities to low income individuals and families. REI is a 501(c)3 Non-profit organization. This Program Summary is a complement to and not a substitute for First Mortgage Program guidelines. Fannie Mae HFA Preferred and Freddie Mac HFA Advantage guidelines apply except as modified by this program summary for the purpose of this program only. 		
AVAILABLE MARKETS	REI is not QM/ATR exempt. All loans must be QM loans. Properties located within the State of Oklahoma		
ELIGIBLE LENDERS	Lenders must be approved by U.S. Bank to participate in the REI Down Payment Assistance Program. Interested lenders should contact U.S. Bank Help desk at 1-800-562-5165 Option 2 or https://doi.org/10.1007/jhs.com . You can also contact Dena Sherrill, Housing Program Manager, REI Oklahoma at 1-800-658-2823 or dsherrill@reiok.org or Jeremy Layman, Senior Housing Program Specialist at jlayman@reiok.org .		
	Third party Origination is not allowed.		
MASTER SERVICER & COMPLIANCE AGENT	Master Servicer	Compliance Agent	
	U.S. Bank Home Mortgage MRBP Division 17500 Rockside Road Bedford, OH 44146-2099 (800)562-5165 Option 2	Hilltop Securities, Inc. Attn: Sharon Gonzalez or Lori Wood 1201 N. Elm Street, Suite 3500 Dallas, TX 75270 (214)953-4122	
	hfa.programs@usbank.com US Bank Manual	Sharon.gonzalez@hilltopsecurities.com Lori.wood@hilltopsecurities.com htshousing@hilltopsecurities.com	
FIRST MORTGAGE PRODUCTS	Purchase money and rate and term refinances of	f primary residences only. No cash out refinances.	
TIRST WICKTGAGE FRODUCTS	Product	Amortization Terms	
	• Fannie Mae ◇ HFA Preferred Program up to 97% LTV ◇ CLTV not to exceed 105%	30 years	
	• Freddie Mac ◇ HFA Advantage Program up to 97% LTV ◇ CLTV not to exceed 105%	30 years	
	The CLTV Includes the combination of other repayable gifts, grants, community/affordable seconds, IDA's, and employer assisted benefits. Please refer to Fannie Mae or Freddie Mac for the community/affordable seconds requirements.		

FANNIE MAE LINKS	Product Matrix		
	https://www.fanniemae.com/content/fact_sheet/homeready-product-matrix.pdf		
	Eligibility Matrix		
	https://www.fanniemae.com/content/eligibility_information/eligibility-matrix.pdf		
FREDDIE MAC LINKS	Program Information		
	http://www.freddiemac.com/singlefamily/hfa.html		
DOWN PAYMENT ASSISTANCE	The down payment assistance is in the form of a gift and is based on the total first mortgage loan amount. The REI Lender Portal will round to the nearest dollar.		
	3.5% Assistance		
	• 5.0% Assistance		
	• The funds may be used to fund up to 100% of the Borrower's cash requirement to close, including the down payment, closing costs, pre-paid items, single or split MI fees and other related Mortgage Loan fees and expenses. No portion of the gift funds can be paid to the Borrower unless the Borrower is being reimbursed for his/her earnest money deposit and pre-paid expenses to the extent the minimum Borrower contribution has been satisfied. Under the rate/term refinance option, any funds above the amount needed to pay the Borrower's loan related costs must be used to reduce the principal amount of the First Mortgage loan.		
	The lender must receive a compliance approval from the Compliance Agent, Hilltop Securities in order to be eligible for purchase by the Servicer.		
	REI will table fund the Gift Funds at closing		
Additional Subsidy – Freddie Mac Loans	Additional down payment assistance subsidies are available to very-low and low-income borrowers on Freddie Mac loans as follows:		
I REDDIE IVIAC LUANS	 For Very Low-Income Purchases (VLIP), less than 50% AMI, an additional 200 basis points (2%) will be available (Investor Feature Code H56 – please include this code on the 1008 Uniform Transmittal Summary) 		
	 For Low-Income Purchases (LIP), less than 80% AMI, an additional 50 basis points (.5%) will be available (Investor Feature Code H55– please include this code on the 1008 Uniform Transmittal Summary) 		
	Originating lenders will validate that the borrower meets the income definition (based on county AMI charts provided by Freddie Mac, attached as Income Limits for Additional Subsidy) and fund the subsidy for the borrower at closing. This should be listed as an additional DPA line item on the Closing Disclosure (labeled Additional REI Subsidy). The originating lender will then follow their normal process for delivering the loan to US Bank and include the appropriate Investor Feature Code (IFC) to indicate the affordable subsidy. US Bank will fund the loan as usual, and include reimbursement to the lender for the affordable subsidy.		
LOAN PURPOSE/TRANSACTION TYPE	Purchase or refinance (no cash out refinances) on Primary Owner-Occupied Residence		

FIRST LOAN INTEREST RATES	 REI will post First Mortgage interest rates by 9:00 a.m. CST daily. Current rate can also be found at the following website www.reidownpayment.org. (The Fannie Mae and Freddie Mac loans may have different rates and will be reflected on the daily rate sheet email.) All loans must be delivered and purchased by U.S. Bank within 60 days of rate lock. One time extension can be purchased at the following rates: 7 days is .06250% 15 days is 0.12500% 22 days is 0.18750% 30 days is 0.2500% This information will be posted on the daily rate sheet. Rates can be subject to intra-day pricing changes.
PROPERTY TYPE	1-Unit primary residence including condos approved by US Bank Home Mortgage's HFA Division
	Manufactured homes are NOT permitted.
INCOME LIMITS	 The borrower's qualifying income must not exceed Program Income Limits. Limits are listed in Exhibit A attached hereto. No income limits in low-income census tracts - see appropriate agency for eligible census tracts.
	Freddie Mac HFA Advantage Additional Subsidy Income Limits are listed in Exhibit B Attached hereto.
	Lenders will be responsible for ensuring that the income meets program guidelines.
BORROWER ELIGIBILITY	Borrower does NOT have to be a First-Time Homebuyer (see additional information below.)
BORROWER ELIGIBLETT	• Freddie Mac HFA Advantage –borrower(s) who intend to occupy the property MAY NOT have an ownership interest in any other residential properties,
	• Fannie Mae HFA Preferred: borrower(s) who intend to occupy the property MAY have an ownership interest in other residential property at the time of loan closing.
	Freddie Mac HFA Advantage: Non-occupying co-signors or co-borrowers ARE NOT permitted.
	Fannie Mae HFA Preferred: Non-occupying co-signors or co-borrowers ARE permitted
Underwriting/Credit Score Fannie Mae	Fannie Mae HFA Preferred Loans – must have a DU finding of approve/eligible and meet all other guidelines listed in this Program Summary. (HFA Preferred is available through DU using the "Additional Data Screen – then select HFA Preferred.)
	All borrowers MUST have a minimum Credit Score of 640 (see manual underwrite exception below) LTV- 95.01% - 97%
	No Manual Underwrites permitted
	LTV - =/< 95%
	 Manual Underwriting =<95%: Manual Underwrite – a loan can be manually underwritten at the lender's discretion if there is an AUS finding of refer. Manual underwrite minimum credit score is 660 and maximum DTI is 36%. Minimum 2 months PITI reserves after closing (or per product guide if greater.) Always refer to the most recent version of the Eligibility Matrix on the Fannie Mae website.
	 Non-Traditional Credit =/<95%: If a Borrower has NO Credit Score, Alternative Credit can be used for manual underwriting of the loan application. Alternative credit manual underwriting maximum DTI is 36% with a Minimum 2 months PITI reserves after closing (or per product guide if greater.) See link to FNMA Eligibility Matrix below for detailed LTV, Credit Score and reserve requirements.
	https://www.fanniemae.com/content/eligibility_information/eligibility-matrix.pdf

Underwriting/Credit Score Freddie Mac	Freddie Mac HFA Advantage Loans – must be Accept/Eligible. The Risk Class will be an Accept and the Purchase Eligibility will be Eligible. The Feedback Message will state that "The loan submitted as a Home Possible Advantage for HFA (HFA Advantage) mortgage, must be delivered by the HFA or its Master Servicer under the required Negotiated Commitment for HFA Advantage mortgages. The seller must ensure all HFA Program and income eligibility requirements are met." (Offering Identifier: 251 Home Possible Advantage for HFA's must be chosen.)		
	All borrowers MUST have a minimum Credit Score of 640 (see manual underwrite exception below)		
	LTV- 95.01% - 97%		
	No Manual Underwrites permitted		
	LTV-=/< 95%		
	Manual Underwriting: At least one borrower must have a usable Credit Score and an Indicator Score must be established and must meet the required limits. An HFA Advantage Mortgage where none of the borrowers have a usable Credit Score is not eligible. Maximum debt-payment to income ratio (DTI) is 36% with minimum reserves of 2 months PITIA.		
DEBT RATIO	Fannie HFA Preferred 50% DTI – NO Exceptions		
	Freddie Mac HFA Advantage maximum DTI will be determined by AUS Loan Product Advisor.		
	See paragraph above for details of alterative credit/manual underwriting DTI for loans =/<95% LTV.		
SELLER CONTRIBUTIONS	3% Maximum for CLTV greater than 90%		
	6% Maximum for CLTV less than or equal to 90%		
	May be used for closing costs and/or single or split MI premiums.		
HOMEBUYER EDUCATION	Required if all borrowers are first-time home buyers, at least one borrower must complete pre-purchase home buyer education and counseling. The online course listed below is an acceptable course as is an on-line MI company, and/or an OHEA Certified or HUD certified counselors.		
	 REI has been approved to provide Homebuyer Education through E-Home America, please click on the following link to take the online course. The cost is \$99.00. 		
	www.ehomeamerica.org/reiok		
Mortgage Insurers	The following MI Companies are approved: Arch, Essent, Genworth, MGIC, and Radian.		
	MI rates, pricing, and guidelines may differ among the participating Mortgage Insurers and are subject to change. Lenders should consult the current Housing Finance Agency MI guidelines at each MI company to determine the terms and conditions by which such loans will be insured. These Program Guidelines do not supersede , nor are they a substitute for, the guidelines in place with each Mortgage Insurer at the time the loan is underwritten.		
Mortgage Insurance/Coverage Amount	18% for LTVs >95% and <= 97% 16% for LTVs >90% and <= 95% 12% for LTVs >85% and <= 90% 6% for LTVs >80% and <= 85%		
	Payment Options All LTV's:		
	Borrower Paid – monthly with annual renewal		
	Split Premium		
	Single Premium		
	****Base loan plus financed MI cannot exceed 97% with either product.****		

Lender is responsible for activating any MI policy and remitting any MI payments due to the Mortgage Insurer MI Activation prior to the sale of the loan to US Bank. The Lender is also responsible for transferring the MI policy to US Bank after the loan sale. In addition to the standard fees normally charged to the borrower (i.e. Appraisal Fee, Credit Report Fee, Flood **PRICING** Certification, Freight, Underwriting, Document Preparation, etc.) the following fees may also be included. If this list includes a standard fee, the amount listed below should be used. Standard fees should be itemized separately on the HUD-1. ****No loan level price adjustments (LLP) and no adverse market delivery fee.**** **Service Provider Type** <u>Amount</u> Loan Origination Fee - First Mortgage Usual and customary Lender SRP - First Mortgage 2.5% Lender \$400.00 U.S. Bank Delivery Fee - First Mortgage \$58.00 U.S. Bank Tax Service Fee - First Mortgage Hilltop Securities Code Compliance Fee - First Mortgage \$250.00 - Paid at closing Attn: Sharon Gonzales 1201 Elm Street. Suite 3500 Dallas, TX 75270 LOAN PURCHASE AND U.S. Bank will purchase the first mortgage loan at a rate and price reflected on the Mortgage Commitment confirmation, less any fees, plus the applicable Service Release Premium. **SERVICING** Lender will be required to register and assign the First Mortgages using MERS to U.S. Bank. All loans will be sold to U.S. Bank and should be mailed to the following addresses respectively: **Loan Files Collateral Packages** Delivered on-line through US Bank's Online Portal. **US Bank Home Mortgage** Attn: Note Vault 9830 Excelsior Blvd. Hopkins, MN 55343 hfa.programs@usbank.com (800)562-5165 Option 2 In the event a loan is not purchased and/or securitized by U.S. Bank and loan reservation is canceled, the Lender must reimburse REI for the down payment assistance funds REI provided at loan closing. In such cases, REI Down Payment Assistance will notify the Lender and the Lender will have 15 days to remit the funds owed

to REI Down Payment Assistance.

LOCKING A LOAN, APPROVAL PROCESS, FUNDING & CLOSING

Lenders must fund the First Mortgage Loans at loan closing. All loans will be locked, approved, DPA funds requested, and post-closing documents uploaded through the REI Gift100 Lender Portal at www.reigift100.org.

Locking/Approval of DPA

Upload/complete the following:

- Pre-Closing Checklist
- Loan Application
- Purchase Contract
- Homebuyer Education Certificate, if applicable.
- Signed Underwriter 1008 or Transmittal Form

Funding of DPA

REI will table fund the gift funds at closing.

REI must review and approve the closing disclosure at least 1 (one) business day prior to the lender disclosing to the borrower.

Upload/complete the following:

- Funding Checklist
- Funding Request Form
- Commitment Letter
- Notice of Down Payment Assistance Grant (Gift Letter)
- Subsidy Notification Letter
- Final Closing Disclosure

Post-Closing Documentation

The first mortgage loan will **not** be purchased by US Bank until the Post-closing documents have been uploaded, reviewed and cleared by Hilltop Securities.

Upload/complete the following:

- Post-Closing Checklist
- Final executed Closing Disclosure
- Final executed 1003
- Copy of executed Gift Letter
- Copy of executed Subsidy Notification
 Check to Hilltop Securities for \$250.00 (this should be paid from title at closing if not, you will be required to send the check directly to Hilltop Securities (address is on the first page of this Program Summary)

If you have additional questions, please contact Dena Sherrill or Jeremy Layman at 1-800-658-2823 or by email dsherrill@reiok.org or jlayman@reiok.org.

REI Down Payment Assistance - Conventional - Exhibit A

	IXEI DOWII	r ayment Accide	ance – conventi
		2017 Coun	nty Income Limits
	1-2 Person	3 + Person	
County	Family	Family	County
Adair	\$103,020.00	\$120,190.00	Le Flore
Alfalfa	\$105,060.00	\$122,570.00	Lincoln
Atoka	\$103,020.00	\$120,190.00	Logan
Beaver	\$106,930.00	\$124,751.67	Love
Beckham	\$113,220.00	\$132,090.00	Major
Blaine	\$103,020.00	\$120,190.00	Marshall
Bryan	\$103,020.00	\$120,190.00	Mayes
Caddo	\$103,020.00	\$120,190.00	McClain
Canadian	\$114,410.00	\$133,478.33	McCurtain
Carter	\$103,020.00	\$120,190.00	McIntosh
Cherokee	\$103,020.00	\$120,190.00	Murray
Choctaw	\$103,020.00	\$120,190.00	Muskogee
Cimarron	\$103,020.00	\$120,190.00	Noble
Cleveland	\$114,410.00	\$133,478.33	Nowata
Coal	\$103,020.00	\$120,190.00	Okfuskee
Comanche	\$103,020.00	\$120,190.00	Oklahoma
Cotton	\$103,020.00	\$120,190.00	Okmulgee
Craig	\$103,020.00	\$120,190.00	Osage
Creek	\$108,630.00	\$126,735.00	Ottawa
Custer	\$103,020.00	\$120,190.00	Pawnee
Delaware	\$103,020.00	\$120,190.00	Payne
Dewey	\$106,080.00	\$123,760.00	Pittsburg
Ellis	\$113,900.00	\$132,883.33	Pontotoc
Garfield	\$103,020.00	\$120,190.00	Pottawatomie
Garvin	\$103,020.00	\$120,190.00	Pushmataha
Grady	\$104,380.00	\$121,776.67	Roger Mills
Grant	\$105,740.00	\$123,363.33	Rogers
Greer	\$103,020.00	\$120,190.00	Seminole
Harmon	\$103,020.00	\$120,190.00	Sequoyah
Harper	\$103,020.00	\$120,190.00	Stephens
Haskell	\$103,020.00	\$120,190.00	Texas
Hughes	\$103,020.00	\$120,190.00	Tillman
Jackson	\$103,020.00	\$120,190.00	Tulsa
Jefferson	\$103,020.00	\$120,190.00	Wagoner
Johnston	\$103,020.00	\$120,190.00	Washington
Kay	\$103,020.00	\$120,190.00	Washita
Kingfisher	\$112,030.00	\$130,701.67	Woods
Kiowa	\$103,020.00	\$120,190.00	Woodward
Latimer	\$103,020.00	\$120,190.00	VVOCAVVAIA
Laumei	ψ100,020.00	ψ120,130.00	

/ Income Limits		
County	1 - 2 Person Family	3 + Person Family
County	1 arrilly	1 arrilly
Le Flore	\$103,020.00	\$120,190.00
Lincoln	\$103,020.00	\$120,190.00
Logan	\$114,410.00	\$133,478.33
Love	\$103,020.00	\$120,190.00
Major	\$104,380.00	\$121,776.67
Marshall	\$103,020.00	\$120,190.00
Mayes	\$103,020.00	\$120,190.00
McClain	\$114,410.00	\$133,478.33
McCurtain	\$103,020.00	\$120,190.00
McIntosh	\$103,020.00	\$120,190.00
Murray	\$103,020.00	\$120,190.00
Muskogee	\$103,020.00	\$120,190.00
Noble	\$103,020.00	\$120,190.00
Nowata	\$103,020.00	\$120,190.00
Okfuskee	\$103,020.00	\$120,190.00
Oklahoma	\$114,410.00	\$133,478.33
Okmulgee	\$103,020.00	\$120,190.00
Osage	\$108,630.00	\$126,735.00
Ottawa	\$103,020.00	\$120,190.00
Pawnee	\$103,020.00	\$120,190.00
Payne	\$103,020.00	\$120,190.00
Pittsburg	\$103,020.00	\$120,190.00
Pontotoc	\$103,020.00	\$120,190.00
Pottawatomie	\$103,020.00	\$120,190.00
Pushmataha	\$103,020.00	\$120,190.00
Roger Mills	\$111,010.00	\$129,511.67
Rogers	\$108,630.00	\$126,735.00
Seminole	\$103,020.00	\$120,190.00
Sequoyah	\$103,020.00	\$120,190.00
Stephens	\$103,020.00	\$120,190.00
Texas	\$103,020.00	\$120,190.00
Tillman	\$103,020.00	\$120,190.00
Tulsa	\$108,630.00	\$126,735.00
Wagoner	\$108,630.00	\$126,735.00
Washington	\$103,020.00	\$120,190.00
Washita	\$103,020.00	\$120,190.00
Woods	\$123,930.00	\$144,585.00
Woodward	\$116,450.00	\$135,858.33

Income Limits for Additional Subsidy-Exhibit B

20	017 County I	ncome Limit	s – Freddie Ma	c Program or	nly
	Less than or equal to	Less than or equal to		Less than or equal to	Less than or equal to
County	50% AMI	80% AMI	County	50% AMI	80% AMI
Adair	\$26,950	\$43,120	Le Flore	\$24,900	\$39,840
Alfalfa	\$30,900	\$49,440	Lincoln	\$33,650	\$53,840
Atoka	\$26,950	\$43,120	Logan	\$33,650	\$53,840
Beaver	\$31,450	\$50,320	Love	\$27,700	\$44,320
Beckham	\$33,300	\$53,280	Major	\$30,700	\$49,120
Blaine	\$27,600	\$44,160	Marshall	\$26,950	\$43,120
Bryan	\$26,950	\$43,120	Mayes	\$27,250	\$43,600
Caddo	\$26,950	\$43,120	McClain	\$33,650	\$53,840
Canadian	\$33,650	\$53,840	McCurtain	\$26,950	\$43,120
Carter	\$28,800	\$46,080	McIntosh	\$26,950	\$43,120
Cherokee	\$26,950	\$43,120	Murray	\$29,700	\$47,520
Choctaw	\$26,950	\$43,120	Muskogee	\$26,950	\$43,120
Cimarron	\$28,900	\$46,240	Noble	\$29,150	\$46,640
Cleveland	\$33,650	\$53,840	Nowata	\$26,950	\$43,120
Coal	\$26,950	\$43,120	Okfuskee	\$26,950	\$43,120
Comanche	\$29,350	\$46,960	Oklahoma	\$33,650	\$53,840
Cotton	\$29,350	\$46,960	Okmulgee	\$31,950	\$51,120
Craig	\$26,950	\$43,120	Osage	\$31,950	\$51,120
Creek	\$31,950	\$51,120	Ottawa	\$26,950	\$43,120
Custer	\$27,800	\$44,480	Pawnee	\$31,950	\$51,120
Delaware	\$26,950	\$43,120	Payne	\$28,300	\$45,280
Dewey	\$31,200	\$49,920	Pittsburg	\$26,950	\$43,120
Ellis	\$33,500	\$53,600	Pontotoc	\$28,300	\$45,280
Garfield	\$28,100	\$44,960	Pottawatomie	\$27,950	\$44,720
Garvin	\$26,950	\$43,120	Pushmataha	\$26,950	\$43,120
Grady	\$33,650	\$53,840	Roger Mills	\$32,650	\$52,240
Grant	\$31,100	\$49,760	Rogers	\$31,950	\$51,120
Greer	\$26,950	\$43,120	Seminole	\$26,950	\$43,120
Harmon	\$26,950	\$43,120	Sequoyah	\$24,900	\$39,840
Harper	\$30,000	\$48,000	Stephens	\$28,950	\$46,320
Haskell	\$26,950	\$43,120	Texas	\$29,350	\$46,960
Hughes	\$26,950	\$43,120	Tillman	\$26,950	\$43,120
Jackson	\$26,950	\$43,120	Tulsa	\$31,950	\$51,120
Jefferson	\$26,950	\$43,120	Wagoner	\$31,950	\$51,120
Johnston	\$26,950	\$43,120	Washington	\$30,250	\$48,400
Kay	\$26,950	\$43,120	Washita	\$28,600	\$45,760
Kingfisher	\$32,950	\$52,720	Woods	\$36,450	\$58,320
Kiowa	\$26,950	\$43,120	Woodward	\$34,250	\$54,800
Latimer	\$26,950	\$43,120			