



B-2022-49A: **Clarification:** Upcoming Lender Training Sessions Available October 5, 2022

- Correspondent Lending
- Housing Finance Agency (HFA)

Summary



Please note the clarification as shown below in green to the date for the **Portfolio Underwriting Guideline Training**. U.S. Bank periodically hosts online training calls for our lenders on topics that are not only relevant to the current market, but also of particular interest to lenders who may deliver specific types of loans to U.S. Bank for purchase.

Upcoming Training

The following lender training sessions are now available for registration. Users will receive a confirmation email, and an option to update your personal calendar with the training information.

Date/Time	Topic	Description	Reg. Link
October 12, 2022 12 pm CT	You're invited: Portfolio Underwriting Guideline Training	During this one-hour call we will cover the primary items to be aware of when underwriting and processing a U.S Bank Portfolio product.	Register here
October 13, 2022 11 am CT	Breakthrough Webinar Series: The Immigrant Experience – Hispanic Heritage Month	Every client journey is unique especially when serving the multicultural marketplace. There are various cultural norms, practices and beliefs within each ethnic generation. This one-hour webinar will share with lenders to generational differences among minority borrowers and how to serve those borrowers.	Register here
October 18, 2022 12 pm CT	U.S. Bank and Freddie Mac Present: Intro to Temporary Buydowns	During this one-hour call we will cover the primary items to be aware of when originating and processing a temporary buydown.	Register here
October 19, 2022 11-11:45 am CT	Join U.S. Bank and MGIC: 15 is Greater than 20: A New Myth-busting Angle on Mortgage Finance	Join us for a productive 45-minute webinar to think outside the box: <ul style="list-style-type: none"> • Which borrowers should consider putting 15% down instead of 20%? • What will it cost the borrower .. and what will they gain? • Which MGIC premium plans work best with this concept? • What is the market opportunity 	Register here
November 15, 2022 11 am CT	Breakthrough Webinar Series: Designed to Expand Opportunities to Serve More Homebuyers	2022 NextGen Homebuyer Survey for Actionable Business Development in 2023.	Register here

Questions



Correspondent: Please contact your Account Executive or the Client Support Area at 800.200.5881, option 1.

HFA: Please contact the Housing Finance Agency Hotline at 800.562.5165, option 1 for the HFA Customer Care Team.

